

# EMC Partner Solution Gallery

## The Big Picture

- Cross-platform solutions for realworld business challenges
- Hundreds of pre-built offerings
- Consistent detail and in-depth information about each offering
- Powerful search capabilities to quickly find the right offering

## The online marketplace of pre-built solutions for accelerating business

The EMC Partner Solution Gallery is a new online marketplace that will help you locate targeted business solutions developed by EMC partners on EMC platforms. Designed to help customers quickly and easily find software offerings available globally, the EMC Partner Solution Gallery allows you to:

- Enjoy increased return on your investment in EMC technology by leveraging the available offerings to solve pressing business needs
- Search on specific criteria, access the detail you need to assess offering value and match for your requirements, and then learn more based on rich sales kits or discussion forums
- Connect directly with EMC's valued partners for further information and support on a variety of solutions, applications, integrations, and more, across many EMC product platforms

## Built on EMC—and designed for your business

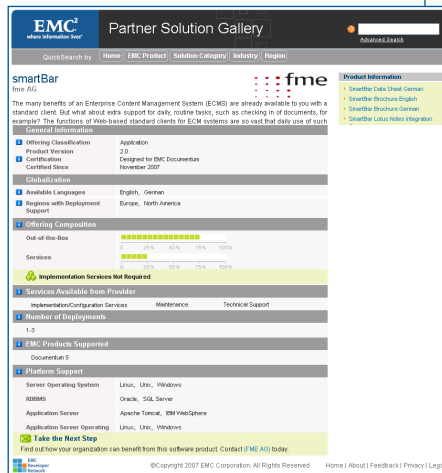
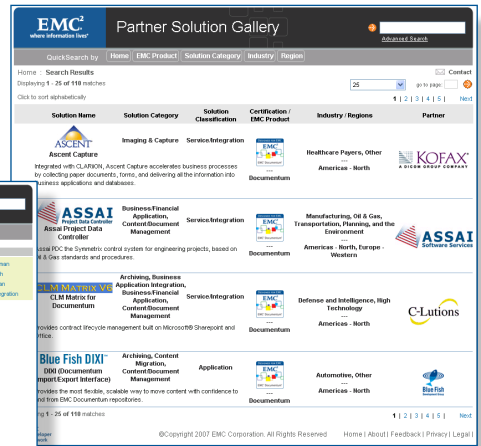
The pre-built offerings available through the EMC Partner Solution Gallery are focused on specific business challenges and were developed to optimize EMC technology. They help you maximize your existing investment by enabling you to:

- Address business challenges more efficiently
- Leverage pre-built and tested offerings
- Shorten implementation and reduce research time

Offerings span EMC product lines such as EMC Symmetrix<sup>®</sup>, EMC Smarts<sup>®</sup>, EMC Documentum<sup>®</sup>, EMC CLARiiON<sup>®</sup>, EMC Centera<sup>®</sup>, EMC Celerra<sup>®</sup>, EMC Captiva<sup>®</sup>, EMC Documentum ApplicationXtender<sup>®</sup>.

*The EMC Partner Solution Gallery is a new online marketplace designed to help you quickly and easily locate targeted business solutions developed by EMC partners.*

The screenshot shows the EMC Partner Solution Gallery website. The header includes the EMC logo and the text 'Partner Solution Gallery'. A search bar is located in the top right corner. On the left side, there is a 'QuickSearch by' section with filters for 'EMC Product', 'Solution Category', 'Industry', and 'Region'. The main content area features a large banner for 'EMC Partner Solutions. Lower TCO. Higher ROI.' with a sub-headline 'Your one-stop shop for partner solutions across EMC products and platforms. The place to go for what you need to address your business challenges.' Below the banner, there are five featured partner solution cards, each with a logo and a brief description: Armedia (Armed & CS source control), ENNOV (Ennov Integration), Glensier (Glensier Integration), prodigio/contracts (IMLabeling), and Active Wizard (Active Wizard Technology Services). At the bottom of the page, there are three columns: 'Latest' (listing solutions like EMC Documentum and EMC Smarts), 'Most Popular' (listing solutions like EMC Documentum and EMC Smarts), and 'Award Winners' (listing solutions like EMC Documentum and EMC Smarts). The footer contains the EMC logo, copyright information, and links for Home, About, Feedback, Privacy, and Legal.



View in-depth detail for every offering

Quickly search or sort by a number of criteria and view available offerings at a glance

## Find targeted solutions quickly

To make it easy for you to find a partner offering suited to your needs, the EMC Partner Solution Gallery allows you to:

- Quickly search or sort by EMC product platform, solution category, industry focus, region of availability, and more
- View dynamic, community-based results of *latest*, *most popular*, and *award-winning* offerings
- Watch for community announcements and events of interest
- Find vital and consistent offering information, available at a glance
- Select any offering to view detail and supporting documentation
- Contact the provider directly to arrange for a custom demonstration, site visit, or further information and pricing
- View or post comments about offerings in online discussion forums

“We’re delighted to provide a comprehensive list of partner offerings to our EMC customer base, while providing the opportunity for our developer partners to exhibit their solutions. This online marketplace delivers compelling value across the EMC ecosystem.”

**Shahram Moradpour,**  
Director, EMC Partner Development

Where applicable, the Partner Solution Gallery contains information about offerings that have been accredited as Designed for EMC or certified as EMC Centera Proven. These offerings have met rigorous technical and testing criteria.

With a growing number of pre-built offerings available to you through the Partner Solution Gallery, you have more options and greater flexibility than ever before for expanding or optimizing your EMC platform implementations. You’ll save time and decrease deployment costs while accelerating your business solution with offerings from the EMC Partner Solution Gallery.



**EMC Corporation**  
Hopkinton  
Massachusetts  
01748-9103  
1-508-435-1000  
In North America 1-866-464-7381  
www.EMC.com

### Take the next step

Please visit [www.EMC.com/solutiongallery](http://www.EMC.com/solutiongallery).

For more information, contact us at [solutiongallery@EMC.com](mailto:solutiongallery@EMC.com).

Partners interested in posting solutions can contact an EMC partner manager for more information.