

# EMC Proven Solutions for Microsoft Exchange 2007 for Midsize Organizations

“Microsoft Exchange is an essential business application. Period. Everything about Exchange is deeply interwoven into the business process fabric of any organization that uses it.”

Mesabi Group, July 2007

## Business Challenges

Microsoft Exchange supports a vital part of your midsize organization’s operation and is a mission-critical business application. Your employee productivity depends on it. With limited resources and increasing demands, you need to manage IT costs and reduce the risk of business disruption while overcoming many of the challenges faced by larger organizations. Your challenges include:

- Meeting current and future Exchange performance and high-availability requirements
- Lower total cost of storage, server infrastructure, and operations for Exchange environments
- Responding to data growth and organizational mandates
- Rapid recovery of e-mail, mailboxes, servers, and databases
- Support for backup and recovery requirements with minimal disruption
- Ensuring scalability of e-mail resources
- Minimizing the complexity of integration with other applications

## EMC Proven Solutions for Microsoft Exchange 2007

EMC Proven™ Solutions for Microsoft Exchange address the business and technology challenges of your messaging environment. By combining industry-leading technology and testing it to the breaking point, EMC provides you with proven solutions that help you improve service-level agreements (SLAs), protect information, simplify deployment and management, and derive the most value from your e-mail information in a predictable, reliable, and accelerated manner.

Built using a building-block approach, EMC® Proven solutions are designed to be scalable based on midsize enterprise requirements for performance, availability, scalability, and ease of management. Midsize Exchange 2007 solutions are tested in physical and virtual environments using VMware®. The EMC Proven solutions for Exchange for midsize environments provide:

- **New levels of consolidation:** Leverage the power of VMware to consolidate servers and storage for additional cost savings.
- **Higher productivity:** Eliminate wasted resources spent archiving and managing e-mail storage.
- **Cost savings:** Streamline e-mail lifecycle management to lower your Exchange storage costs, reducing total cost of ownership (TCO) by 30 percent.
- **Greater efficiency:** Cut backup and restore times by up to 80 percent. Leverage policy-based software to eliminate time-consuming work.
- **Faster response:** Effectively respond to legal discovery inquiries and other requests.



## EMC and Microsoft—Working Together

Working together with Microsoft, EMC offers customers of all sizes information management and storage solutions optimized for their Microsoft environments. Our goal—through joint solutions, development, services, and support—is to simplify application deployment while reducing your cost and risk.

Key to every successful solution is access to Microsoft expertise and knowledge. EMC Proven Solutions demonstrate best practices developed from strenuous testing across Exchange environments that result in published reference architectures.

Regardless of your organization's size, EMC is a great choice for your Microsoft Exchange environment. EMC has the people, technology, and proven solutions to make your deployments a success.

- EMC and Microsoft have a decade-long technical partnership on storage-related APIs and staff onsite at Microsoft.
- The EMC Global Services Microsoft Practice is one of 13 Microsoft Global System Integrators and a 12-time "Partner of the Year" with six Gold-level certifications.
- An extensive network of Authorized Services Network (ASN) partners is skilled in both EMC and Microsoft technologies.

EMC participates in the Microsoft Exchange Solution Review Program (ESRP), a Microsoft program designed to facilitate storage testing and solution publishing for Microsoft Exchange Server environments. The program combines a storage testing harness (Jetstress) with Microsoft solution publishing guidelines. As a Microsoft Gold Certified Partner, EMC uses the ESRP framework to test solutions designed to optimize your Microsoft Exchange deployment. More information can be found on our website at [www.EMC.com](http://www.EMC.com).



**EMC Corporation**  
Hopkinton  
Massachusetts  
01748-9103  
1-508-435-1000  
In North America 1-866-464-7381  
[www.EMC.com](http://www.EMC.com)

### Take the next step

To learn more about EMC Proven solutions for Microsoft, please visit [www.EMC.com/solutions/microsoft](http://www.EMC.com/solutions/microsoft) or contact your local EMC representative.